

Polycom Solution Portfolio Summary

Polycom® Video Solutions

Polycom® RealPresence® Immersive Solutions



Polycom® RPX™ Solutions

Fully immersive solution delivering a 100% controlled, life-like experience.

- Fits any group or class size with seating capacity from 4-28 people
- Full screen, cinematic view supporting 2 to 4 screens
- Superior realism delivered with high definition video and audio
- HD video, audio and flexible HD content sharing
- Purpose built for executive and boardroom meetings, corporate training and higher education
- Investment protection is ensured as a standards-based, interoperable solution, including TIP support
- Realize low Total Cost of Ownership (TCO) with H.264 High Profile for lower bandwidth requirements

Polycom® OTX® Solutions

Immersive telepresence solution combining high performance with unique design elements for small groups.

- Seats up to 4 (OTX 100) or 6 (OTX 300) on video, with flexibility for both telepresence and conventional in-person meetings
- Up to three 65-inch LCD displays create the illusion of sitting across the table from distant colleagues
- Easy to use—simple and consistent touch-screen user interface across all locations
- Auto-elevating 21.5-inch widescreen content displays
- Optional Complete Experience Kit includes rear wall and lighting package
- Investment protection is ensured as a standards-based, interoperable solution, including TIP support
- Realize low TCO with H.264 High Profile for lower bandwidth requirements



Polycom® ATX™ Solution

Customized immersive telepresence designed for integrators to create unique telepresence solutions.

- Powerful solutions for developing and deploying customized multi-codec, telepresence meeting rooms
- Flexible design options for nearly any customer requirement allow integrators to wrap telepresence technology with furniture, components, décor and services
- Lower total cost of ownership through the use of the H.264 High Profile video compression standard for reduced bandwidth requirements of up to 50%; opens telepresence to more customers
- Standards-based interoperability and native integration with leading UC solutions support a wide range of deployments environments, including TIP support



Polycom® RealPresence® Room Solutions

Polycom® RealPresence® Group (300, 500, 700) Series Room Solutions

Next-generation HD video, voice, and content sharing capabilities for conference rooms, classrooms, and meeting spaces across the enterprise.

- Breakthrough simple user interface speeds video adoption and lowers IT support costs
- Multiple control options, including Polycom® SmartPairing® technology so your employees can start collaborating instantly with their iPad
- 1080p60 video and content collaboration heightens realism and boosts meeting productivity
- Interoperable SVC delivers a great experience even on bandwidth-limited networks
- Lowest total cost of ownership, with up to 50% bandwidth savings via H.264 High Profile
- Enable more people to join calls without requiring a separate bridge with up to 8-way multipoint
- High-performance architecture meets your most demanding needs today and into the future





Polycom® HDX® 6000, 7000, 8000 and 9000 Series Room Solutions

Advanced solutions bring HD video, voice, and content sharing capabilities to conference rooms, classrooms, and meeting spaces across the enterprise.

- Fully standards-compliant, compatible with the over 2 million video systems deployed
- High definition video quality, up to 1080p
- Bandwidth efficient, using up to 50% less bandwidth than competitive solutions with H.264 High Profile
- Multiple ways to share HD content to fit the needs of any participant
- Legendary HD audio quality, including conversational Polycom® StereoSurround™ technology



Polycom® RealPresence® Practitioner Cart® 8000 Mobile Video Conferencing Unit

Enables medical professionals to provide patients access to care regardless of time or distance constraints.

- Life-like experience with high Definition 720p 30/60 fps or 1080p video resolution
- Maintain eye contact through easy height adjustment
- Highly mobile, small footprint with enclosed technology compartment for security and spill protection
- Easy addition of medical peripheral devices and connection panel
- AES encryption for HIPAA compliancy; power system UL 60601 compliant for use in patient care environments
- Platform support for customer IT needs (laptop/PC)
- Provisioned for mobile operation with battery power



Polycom® EagleEye™ Director Camera

This camera tracking solution provides ‘studio production’ performance for enhanced interaction and productivity.

- Transforms a standard conference or class room into an immersive experience where every participant is seen clearly, even in a room of 20+ people
- Broadcast-quality camera locating—highlights, zooms in, and frames active speakers in optimal proportion
- Voice triangulation moves to the speaker’s voice, whether standing or sitting
- Face-finding technology looks for speaker’s face so errant noises are not a distraction
- Easily installed and configured with any Polycom HDX or RealPresence Group Series room telepresence systems



Polycom® VisualBoard™ Technology

Innovative, first of its kind, solution for dynamic whiteboard collaboration over telepresence.

- Users find using the electronic stylus of the UC Board simple and natural with nothing to “turn-on”
- Comprehension is improved when all participants see the whiteboard as clearly as those sitting in the room
- Installation costs are minimal—use existing room infrastructure from whiteboards to LCD monitors
- Users can also integrate a mouse or touch screen monitor to actively collaborate
- Increase productivity by having import capability of slides and export of all annotations to a USB drive



Polycom® Touch Control Device

Place control of your telepresence and audio conferences right at your fingertips.

- Touch screen solution simplifies the telepresence experience
- Sleek, inviting 7-inch, high resolution screen in full color
- Intuitive graphical user interface shows the user only the options that they need to see at any given time
- Option for all Polycom HDX or RealPresence Group Series room telepresence systems
- Standard interface for Polycom OTX® and RPX™ immersive telepresence solutions
- Option to control Polycom SoundStructure® deployments



Polycom® Quality Definition Experience™ (QDX®) 6000 Solution

The QDX system provides an optimal price-to-performance ratio for non-HD video applications.

- Simplified installation and ease of use
- Affordability speeds your return on investment (ROI)
- Superb audio clarity with Polycom StereoSurround™ technology
- Quality, performance, simplicity and affordability
- Improved collaboration with intuitive one-touch content sharing

Polycom® HDX® 4000 and 4500 Series Personal Video Collaboration Systems

Polycom personal video collaboration solutions are designed to bring high definition audio, video, and content to smaller spaces such as the executive desktop or small meeting room.



- Bright, crisp LCD display in 20-inch or 24-inch designs; also serves as the main or secondary PC display
- Easily add a secondary display via DVI port on HDX 4500
- Fully standards-compliant, compatible with the over 2 million video systems deployed
- High definition video quality, up to 1080p
- Bandwidth efficient, using up to 50% less bandwidth than competitive solutions with H.264 High Profile
- Multiple ways to share HD content to fit the needs of any participant
- Legendary HD audio quality, including conversational Polycom StereoSurround™ technology
- Add up to 3 other participants to any call through a 4-way optional MCU

Polycom® RealPresence® Desktop Video Collaboration Software

Polycom® RealPresence® Desktop frees business professionals from the traditional boundaries of the conference room, allowing them to enjoy HD-video collaboration from their personal computers from anywhere. When connected to the RealPresence Resource Manager, organizations can leverage app management, scalability, resiliency, security, multi-point calling.



- Start with a few clients and grow up to 10,000 with simple registration to RealPresence Resource Manager
- Quickly search existing corporate directories for ease-of-dialing
- Select individual applications like spreadsheets, videos, presentations or share monitors all in HD quality
- Experience the value and benefit of SVC and AVC interoperability—producing optimized quality even over limited bandwidth wireless networks

Polycom® RealPresence® Mobile Video Collaboration Software

Polycom® RealPresence® Mobile instantly transforms your tablet or smartphone into a mobile videoconference system. Only Polycom combines the web-like ease-of-use of a self-service, one-touch software app with enterprise-grade security, reliability, scale and premier-quality.



- Stay connected with a single device for phone calls, video conferences, email, content sharing, calendars and more
- Share virtually any file from your iPad storage or DropBox® account
- Enjoy the same rich features normally found exclusively in conference rooms—simplified dialing, camera control, content sharing, multipoint and more
- Leverage one-click connectivity to RealPresence Suite hosted calls for B2B and B2C collaboration
- Experience the value and benefit of SVC and AVC interoperability—producing optimized quality even over limited bandwidth wireless networks

Polycom® RealPresence® Platform

Polycom® RealPresence® CloudAXIS™ Suite

Polycom® RealPresence® CloudAXIS™ Suite is a first-of-its-kind pure software solution extension of the Polycom® RealPresence® Platform that enables businesses to video collaborate with other businesses (B2B)—or individuals (B2C)—easily and securely, independent of application, system, or device.



- Intuitive browser-based user interface supporting Internet Explorer, Firefox, Chrome and Safari (Mac only)
- Presence-aware global directory supports Facebook and Google Talk
- Simple click to connect convenience brings participants into a secure enterprise-grade meeting
- Automatically sends meeting invites using IM or email for both ad-hoc and scheduled meetings
- High quality video and shared content collaboration experience with all participants
- Integrates with and protects existing Polycom® RealPresence® Platform investments



Polycom® RealPresence® Content Sharing Suite

RealPresence Content Sharing Suite provides content sharing experience that allows Lync clients to send and receive content, as well as letting voice only meeting participants to share contents, thus providing universal and consistent meeting experience for Lync, standards-based video, and voice participants.

- Works with other RealPresence Platform products to enable content sharing via web browsers or through Lync clients
- Content Sharing Suite runs on a virtualized environment (Hyper-V or VMWare)
- Up to 720P HD resolution for content quality

Video Management Applications



Polycom® RealPresence® Resource Manager

Polycom RealPresence Resource Manager helps IT organizations reduce ongoing management and maintenance costs and optimize video performance, and includes a rich suite of APIs for customized integration into the video network. With Linux operating system, multi-tenant partitioning, and scale to 10,000 managed mobile, desktop and group video devices, confidently deploy and manage your video network with Polycom RealPresence Resource Manager application.

- Scale to 50,000 devices to manage H.323, SIP, AVC and SVC supported endpoints, bridges and recording servers
- Easy administration through comprehensive device monitoring, provisioning, management and software revision control
- Directories and presence engines provide simplified dialing
- API suite for direct integrations into your key applications and systems
- Multi-tenant support for cloud based hosting
- Scheduling options via Web GUI or APIs for a holistic application



Polycom® RealPresence® Distributed Media Application™ (DMA®) Conference Solution

Mission critical application for unifying conferencing and collaboration networks, ensuring business continuity and maximizing UC investments. Includes call control for SIP and H.323 devices (AVC and/or SVC).

- Premier Scale—H.323 Gatekeeper/SIP Registrar for up to 75,000 devices & 64 bridges
- Exceptional Connectivity—SIP/H.323 Gateway (ex: connect UC/Voice users with HDX users)
- Unmatched Resiliency—Super cluster (up to 5 DMA nodes) and geographic redundancy
- Only solution for Guaranteed class of service and experience (silver/gold/platinum)
- API Suite—Increase end user productivity and lower administration cost via API for conference monitoring, provisioning users and VMRs, resource reporting and billing
- Provide resource management, load balancing, scale and resiliency for up to 64 Collaboration Servers, Codian 4x00, MSE 8000 MCUs
- Native UC integration with Microsoft, IBM, and Juniper



Polycom® RealPresence® DualManager™ 400

A powerful management solution allowing organizations can manage up to 400 video devices across a global network, including video-enabled tablets and smartphones, desktop systems, conference room systems.

- Includes both RealPresence Resource Manager and RealPresence DMA applications
- Support for up to 400 devices and up to 150 concurrent calls
- Includes all features of Polycom RealPresence Resource Manager and RealPresence DMA with the exception of high availability, redundancy, and super-clustering



Polycom® RealPresence® Collaboration Servers

The rise of the video-enabled workforce creates a need for a dynamic, scalable, reliable platform that is interoperable with your existing and future collaboration investments. Polycom® RealPresence® Collaboration Server platforms meet these needs, connecting the most people at highest quality.

- Polycom® RealPresence® Collaboration Servers (formerly known as RMX Series) 1500, 2000, 4000
- Universal bridging capabilities for seamless connectivity regardless of bandwidth, device, or protocol
- Call at any data rate, any bandwidth with support for resolutions up to 1080p, fully transcoded
- Supports the latest technologies, including SVC, and H.264 High Profile for optimal resource utilization
- Supports point-to-point calls with integrated dial-through gateway capabilities (ISDN, SIP and H.323)
- Supports advanced bridging capabilities for Polycom Immersive Telepresence Solutions
- Legendary audio quality, supporting StereoSurround, Constant Clarity and Conversational Stereo
- Native integration with Microsoft® Lync®, IBM® Sametime®, Siemens OpenScape, Avaya Aura® solutions



Polycom® RealPresence® Collaboration Server 800s

- Universal bridging capabilities for H.323 and SIP endpoints as well as AVC and Polycom SVC solutions
- Supports up to HD resolution for both AVC and SVC
- Supports mixed AVC/SVC calls for extreme flexibility
- Optimized for Mobile and Desktop video collaboration
- Legendary audio quality, supporting Polycom® StereoSurround™, Polycom® Constant Clarity™ and Conversational Stereo
- Use up to 50% less bandwidth with High Profile standard support



Polycom® RealPresence® Access Director™ Software

RealPresence Access Director provides secure video collaboration from anywhere, supporting SIP and H.323 devices and both AVC and SVC protocols. Users can connect their devices and mobile clients simply and easily—reducing the cost to support the growing number of video-enabled workers in your organization without compromising network security.

- Single server application that combines the remote and B2B calling scenarios with SIP and H.323 capabilities enabling a seamless video collaboration experience within and beyond the firewall
- Collaborate over video while on-the-go, in the office, or from home
- Support up to 1,000 simultaneous video calls securely without requiring additional client hardware or software
- Leverage existing investments in UC products and IT infrastructure and build towards a SIP based future
- Easily, securely and reliably extend the use of video collaboration to your mobile workforce



Polycom® Video Border Proxy™ (VBP™) E Series and ST Series

Firewall traversal for customers desiring to extend video communications outside their H.323 video network. For customers also requiring firewall traversal for SIP networks, see RealPresence Access Director, which supports H.323 and SIP protocols.



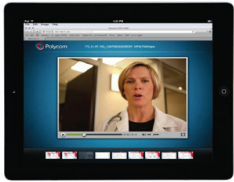
Polycom® RealPresence® Media Manager

Polycom RealPresence Media Manager is enterprise software that lets you capture, manage, deliver and access video content—from any source to any device.

- Capture content easily from a wide variety of sources—publish content within familiar UC environments, including Microsoft Lync 2010 and IBM Sametime. RealPresence Media Manager also automates the mass upload and organization of video files from your storage archives
- Manage content automatically—monitor and control content libraries and make your video library searchable, viewable, and trackable inside your Microsoft SharePoint® 2010 environment
- Deliver content seamlessly—reach your audience wherever they are using your existing content delivery networks
- Display and expire content on third-party digital signage solutions
- Access content on your preferred device—enjoy a complete, consistent, and secure portal experience across platforms, including Mac, PC, iOS, and Android

Polycom® RealPresence® Capture Server

A network-based appliance that provides centralized acquisition of video and content from H.323/SIP endpoints.



- Easy to use—Intuitive ad hoc recording and streaming from video conferencing endpoints and bridges
- Universal access—Live streams and video on-demand compatible with PC, MAC, iOS and Android platforms
- Highest performance at lowest cost—Support true HD video calls, and deliver 50% greater recording capacity than competitive video conferencing recorders
- Redundant Hardware—A high-capacity hardware RAID system provides excellent data-protection for the 2 terabytes of high-performance storage
- Intelligent recording—Through customizable virtual recording rooms, administrators can set rules and logic including conference layouts, resolutions, routing to external servers and CDNs to fully automate recording

Polycom® RealPresence® Capture Station Pro

An easy-to-use, room-based appliance that records and streams presentations from any meeting room, classroom, or auditorium. Synchronizes audio, video, and presentation slides—instantly creating feature-rich, highly polished online multimedia presentations.



- HD & SD with a single device—Choose high definition for when you need premium quality, and standard definition for mitigating bandwidth constraints
- Easy deployment—A wizard-based configuration system provides fast, seamless, and no-hassle integration with RealPresence Media Manager
- Automated workflow—Software compresses video, synchronizes media with graphics and publishes presentations automatically
- Plug and play from content sources—Hardware supports a wide variety of content inputs and formats

Polycom® RealPresence® Capture Station Portable Pro

Easy-to-use, portable appliance that records and streams presentations from any location with an internet connection, or stores recordings locally for later viewing. Synchronizes audio, video, and presentation slides—instantly creating feature-rich, highly polished online multimedia presentations.



- HD & SD with a single device—Choose high definition for when you need premium quality, and standard definition for mitigating bandwidth constraints
- Enhanced confidence monitoring—An integrated LCD screen provides visual display of video, content, and audio levels, to ensure that content is being captured correctly, regardless of environment
- The toughest casing—This airtight and waterproof Pelican case includes specialized foam to protect hardware from impact
- Plug and play from content sources—Hardware supports a wide variety of content inputs and formats

Polycom® RSS™ 4000 Recording and Streaming Server

This network-based appliance records, archives, and streams telepresence and video conferences to desktops, mobile devices and conference rooms.



- Live and On-Demand H.264 streaming to Apple and Android devices
- Stream to live audiences in up to HD 720p
- Automatically archive in HD 1080p
- Record directly from H.323 endpoints, Microsoft Lync clients, and MCUs
- Record up to 15 simultaneous conferences
- Full management and authentication with AD

Polycom® Video SmartStart

Polycom® Video SmartStart

Video SmartStart is an all-inclusive, turn-key solution with breakthrough pricing, making it easier and more affordable than ever to video-enable your enterprise.



- Includes everything required to video enable an organization with options for up to 100 or 500 video users
- Leasing options with Polycom Capital that begin just over \$10 per user per month
- Includes all necessary components of the RealPresence Platform including bridging, management, and firewall traversal
- Polycom RealPresence CloudAXIS Suite software, with support for up to 100 devices, extends the video network to browser-based users
- Implementation, maintenance, and Polycom Adoption Services Portal included for the optimal experience

Polycom Voice Solutions

Installed Audio Solutions



Polycom® SoundStructure® Solution

Clear and immersive audio for more productive voice and video conferences.

- Easy installation and configuration, even for very large or complex systems
- Enhances audio quality for video conferences with deep robust integration with Polycom HDX and RealPresence Group Series systems
- Highly scalable solution leveraging Polycom's exclusive OBAM architecture
- Expand functionality and protect your investment with optional modular telephony interface cards
- Multiple deployment options and maximum performance using flexible microphone, talker and loudspeaker placements with breakthrough feedback elimination

Business Communications



Polycom® VVX® Business Media Phones

The Polycom VVX series is a family of video ready business media phones that offer a combined high quality audio and video communications experience for busy professionals.

- Now qualified on Microsoft Lync
- Premium quality desktop voice and video solutions designed for organizations and businesses of all sizes and budgets
- Intuitive, expandable, business class phones designed for the multitasking needs and shifting schedules of busy managers and knowledge workers



Polycom® SoundStation® and VoiceStation® Conference Phones

Clear, productive calls from the industry standard for group voice conferencing in meeting rooms worldwide.

- Enjoy life-like audio conversations with Polycom® HD Voice™ technology
- Engage everyone in the conference room with exceptional 360-degree microphone coverage and multiple coverage range options
- One-stop-shop for all your conferencing needs featuring the industry's broadest portfolio with models designed for large rooms, standard conference rooms and private offices
- Leverage your existing communication investments with highly flexible connection options supporting analog, VoIP and digital PBXs



Polycom® SoundPoint® IP Desktop Phones

The SoundPoint IP family features the most comprehensive, best-sounding, and the most interoperable high-quality IP phone solutions for small and medium-sized businesses and enterprises.

- Unrivaled voice quality for the richest desktop audio experiences with HD Voice™ technology
- Comprehensive product portfolio from basic entry level models to fully-featured multi-line devices
- Reliable devices designed for use in all business environments
- Leverage existing VoIP investment through interoperability with the industry's broadest array of SIP call platforms
- Simple to operate and maintain with industry's most robust SIP software and refined provisioning system

Solutions Purpose-Built for Microsoft

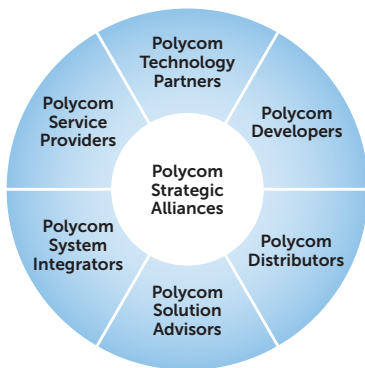


Solutions Purpose-Built for Microsoft

Polycom has a market leading 40+ voice, video and content sharing solutions that work in a Microsoft Lync environment. These endpoints provide the most unified, intuitive, collaboration experience through enhanced Lync features including presence, plug-and-play ease of use and the most consistent UC experience from the desktop to conference room.

- Connect anytime, anywhere with the broadest portfolio of devices specifically optimized for use with Microsoft® Lync®
- Increase productivity and efficiency by combining all the features of Lync with Polycom's industry-leading HD technology
- Maximize return on investment by leveraging your existing Microsoft Lync infrastructure servers, and gateways
- Reduce total cost of ownership through native integration providing plug-and-play functionality for easy deployment

Polycom Partner Network™ Strategic Alliances



One Polycom. 7000 Partners. One of today's most comprehensive ecosystems.

Polycom is committed to working with its partners to deliver to customers the most comprehensive set of unified communications (UC) solutions. Our partnerships serve two purposes:

- Meeting the needs of customers in specific market segments
- Offering solutions that help our customers leverage and protect their existing IT investments

We work with UC providers that organizations know and trust. Together, we ensure Polycom solutions are interoperable with the industry's most popular business tools and most common UC environments.

Polycom teams with these industry leaders to natively integrate our standards-based RealPresence Platform with our customers' current UC infrastructures. In doing so, we make it easy for people to communicate face to face with the applications and devices they use every day.

Polycom Services

Customers today have more complex and integrated UC&C environments; environments you want to link together so they will work as seamlessly as possible and provide your users an easy to use and consistent quality of experience. Polycom Services cover the complete range of our comprehensive solution portfolio. We provide services from initial design and planning to ensure customer readiness for successful deployment, through to physical deployment and integration. The business benefits of using Polycom Services include include risk mitigation, investment protection, productivity improvements and actionable insights of your voice and video communication and collaboration solution.

Using industry leading practices and proven experience, we can help increase the speed of implementation. With ongoing operation services and improved customer adoption, better ROI and increased productivity are realized. Customers will enjoy a consistent quality of experience, enhanced reliability, scalability and security through ongoing support services, user adoption, and optimization of overall performance of their UC&C solution.

When you use Polycom Services, you can:

- Strategize as to how best to prepare your environment for new technology
- Reduce risks and minimize impact to your production environment
- Augment your internal resources with expert technical consultants
- Obtain financing and funding solutions with Polycom Capital, Grant Assistance and E-Rate Assistance

Need flexible financing?

Polycom **CAPITAL**
Collaborative Financing

www.polycom.com/polycom-capital

About Polycom

Polycom is the global leader in open standards-based unified communications and collaboration (UC&C) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world. Polycom solutions are powered by the Polycom® RealPresence® Platform, comprehensive software infrastructure and rich APIs that interoperate with the broadest set of communication, business, mobile and cloud applications and devices to deliver secure face-to-face video collaboration in any environment.

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